**Mike Carpenter bio**

**(Original 250 words; current 306)**

**About Mike the Money Man**

Here’s ~~all~~ what you need to know about the mortgage industry today: One large lender is promoting a tool that doesn’t require you to interact with a human to make one of the biggest financial decisions of your life.

I believe you deserve better. And I’ve spent nearly 20 years providing my clients with the guidance they need so they don’t just get a loan — they get the *right* loan.

You see, the mortgage process isn’t quite as simple as the ads make it seem. It takes knowledge and experience to navigate, particularly in a competitive real-estate market, where the right combination of speed and expertise can make the difference between a successful offer and losing out on your dream home.

My clients, many of whom are first-time homebuyers or have run into resistance from other lenders, always know where they stand in that complex process. That’s because I take the time to explain their options, so they can make an informed, confident decision. And most of them, like the clients below, would even say that I’m an advisor and advocate first, and a mortgage professional second.

**“I felt that Mike really cared for me, rather than seeing the whole process as just another transaction.”** *Yelp comment*

**“Mike did a fantastic job of seeing me through the entire process, from ‘newbie’ to homeowner.”** *Yelp comment*

I ~~’m still in contact~~ continue to be a resource ~~with a number~~ for many of ~~those~~ my past clients, often years after they purchased or refinanced their homes. They come to me because they know I provide a level of personal service uncommon in this industry. They come to me because they know I care. And they come to me because they know I have the willingness, and the knowledge, to help.

I’d love to help you — whether you’re buying, refinancing or just weighing your options. Email me or give me a call today.